

PEGATRON



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2022 Third Quarter Business Review

November 10, 2022

- **Financial Results**
- **Business Highlight**

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

3Q2022 Consolidated Financial Result

Consolidated Income Statements

| <i>(NT\$ Mn)</i> | 1Q~3Q 2022 | | 1Q~3Q 2021 | | YoY |
|---------------------------------------|------------|-------|------------|-------|---------|
| Net Revenue | 960,349 | 100% | 811,698 | 100% | 18.3% |
| COGS | 918,327 | 95.6% | 780,983 | 96.2% | 17.6% |
| Gross Profit | 42,022 | 4.4% | 30,715 | 3.8% | 36.8% |
| Operating Expense | 23,615 | 2.5% | 21,629 | 2.7% | 9.2% |
| Operating Income (Loss) | 18,407 | 1.9% | 9,086 | 1.1% | 102.6% |
| Net Non-Operating Income (Loss) | 1,027 | 0.1% | 7,678 | 0.9% | -86.6% |
| FX Gain (Loss) | (277) | 0.0% | 2,140 | 0.3% | -112.9% |
| Others | 1,304 | 0.1% | 5,538 | 0.7% | -76.5% |
| PBT | 19,434 | 2.0% | 16,764 | 2.1% | 15.9% |
| Tax | (4,402) | 0.5% | (1,063) | 0.1% | 314.1% |
| Net Income | 15,032 | 1.6% | 15,701 | 1.9% | -4.3% |
| Net Income Attributable to the Parent | 10,049 | 1.0% | 12,685 | 1.6% | -20.8% |
| EPS | 3.77 | | 4.76 | | -20.8% |

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Consolidated Income Statements (Quarter-over-Quarter)

| <i>(NT\$ Mn)</i> | 3Q 2022 | | 2Q 2022 | | QoQ | 3Q 2021 | | YoY |
|---------------------------------------|---------|-------|---------|-------|--------|---------|-------|---------|
| Net Revenue | 352,867 | 100% | 283,658 | 100% | 24.4% | 322,799 | 100% | 9.3% |
| COGS | 336,793 | 95.4% | 269,164 | 94.9% | 25.1% | 311,033 | 96.4% | 8.3% |
| Gross Profit | 16,074 | 4.6% | 14,494 | 5.1% | 10.9% | 11,766 | 3.6% | 36.6% |
| Operating Expense | 8,442 | 2.4% | 7,945 | 2.8% | 6.3% | 7,590 | 2.4% | 11.2% |
| Operating Income (Loss) | 7,632 | 2.2% | 6,549 | 2.3% | 16.5% | 4,176 | 1.3% | 82.8% |
| Net Non-Operating Income (Loss) | 1,239 | 0.4% | 238 | 0.1% | 420.6% | 635 | 0.2% | 95.1% |
| FX Gain (Loss) | 269 | 0.1% | (631) | 0.2% | 142.6% | 677 | 0.2% | -60.3% |
| Others | 970 | 0.3% | 869 | 0.3% | 11.6% | (42) | 0.0% | 2409.5% |
| PBT | 8,871 | 2.5% | 6,787 | 2.4% | 30.7% | 4,811 | 1.5% | 84.4% |
| Tax | (1,757) | 0.5% | (2,016) | 0.7% | -12.8% | (803) | 0.2% | 118.8% |
| Net Income | 7,114 | 2.0% | 4,771 | 1.7% | 49.1% | 4,008 | 1.2% | 77.5% |
| Net Income Attributable to the Parent | 5,265 | 1.5% | 3,116 | 1.1% | 69.0% | 2,668 | 0.8% | 97.3% |
| EPS | 1.97 | | 1.17 | | 68.4% | 1.00 | | 97.0% |

Consolidated Balance Sheet

| <i>(NT\$ Mn)</i> | 2022/9/30 | | 2021/12/31 | | Diff | 2021/9/30 | | Diff |
|---|----------------|-------------|----------------|-------------|-----------------|----------------|-------------|---------------|
| Cash and Equivalents | 132,628 | 20% | 111,024 | 16% | 21,604 | 143,518 | 25% | (10,890) |
| AR (Net) | 170,347 | 26% | 249,533 | 37% | (79,186) | 133,521 | 23% | 36,826 |
| Inventory (Net) | 198,742 | 30% | 148,061 | 22% | 50,681 | 159,527 | 28% | 39,215 |
| Other Current Assets | 28,076 | 4% | 56,233 | 8% | (28,157) | 36,429 | 6% | (8,353) |
| Total Current Assets | 529,793 | 80% | 564,851 | 83% | (35,058) | 472,995 | 82% | 56,798 |
| Fixed Assets (Net) | 80,888 | 12% | 69,737 | 10% | 11,151 | 68,850 | 12% | 12,038 |
| Total Non-Current Assets | 129,800 | 20% | 111,919 | 17% | 17,881 | 106,428 | 18% | 23,372 |
| Total Assets | 659,593 | 100% | 676,770 | 100% | (17,177) | 579,423 | 100% | 80,170 |
| Short-term Borrowings | 111,658 | 17% | 97,050 | 14% | 14,608 | 69,412 | 12% | 42,246 |
| AP | 211,201 | 32% | 266,662 | 39% | (55,461) | 223,625 | 39% | (12,424) |
| Total Current Liabilities | 394,537 | 60% | 428,588 | 63% | (34,051) | 355,102 | 61% | 39,435 |
| Long-term Loans | 44,705 | 7% | 47,080 | 7% | (2,375) | 36,387 | 6% | 8,318 |
| Total Liabilities | 446,314 | 68% | 482,503 | 71% | (36,189) | 394,749 | 68% | 51,565 |
| Equity Attributable to the Parent | 182,219 | 28% | 166,605 | 25% | 15,614 | 158,630 | 27% | 23,589 |
| Total Equity | 213,279 | 32% | 194,267 | 29% | 19,012 | 184,674 | 32% | 28,605 |
| Total Liabilities and Equity | 659,593 | 100% | 676,770 | 100% | (17,177) | 579,423 | 100% | 80,170 |
| Current Ratio | 134% | | 132% | | - | 133% | | - |
| Debt Ratio (TTL Liabilities / TTL Assets) | 68% | | 71% | | - | 68% | | - |
| Interest-bearing Debt Ratio | 24% | | 21% | | - | 18% | | - |

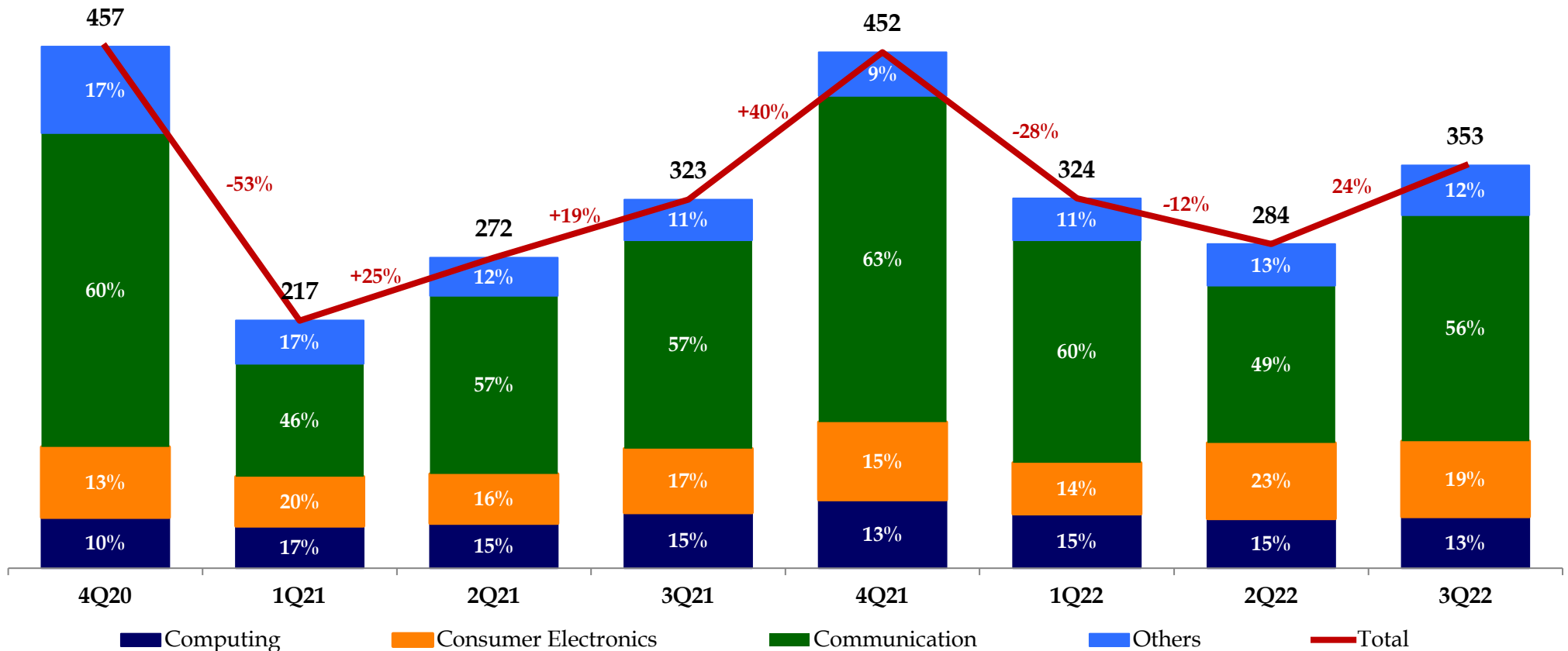
Consolidated Cash Flows Statement

| <i>(NT\$ Mn)</i> | <u>1Q~3Q 2022</u> | <u>1Q~3Q 2021</u> |
|--|--------------------------|--------------------------|
| Cash Flows from Operating Activities: | 31,087 | 128,725 |
| Cash Flows from Investing Activities: | (18,709) | (40,494) |
| Cash Flows from Financing Activities: | (4,691) | (68,923) |
| Impact from Changes in FX Rate | 13,917 | (1,787) |
| Net Increase in Cash | 21,604 | 17,521 |
| Cash, beginning of the period | 111,024 | 125,997 |
| Cash, end of the period | 132,628 | 143,518 |
| | | |
| Note: | <u>1Q~3Q 2022</u> | <u>1Q~3Q 2021</u> |
| Depreciation and amortization | 10,913 | 10,260 |

Business Highlight

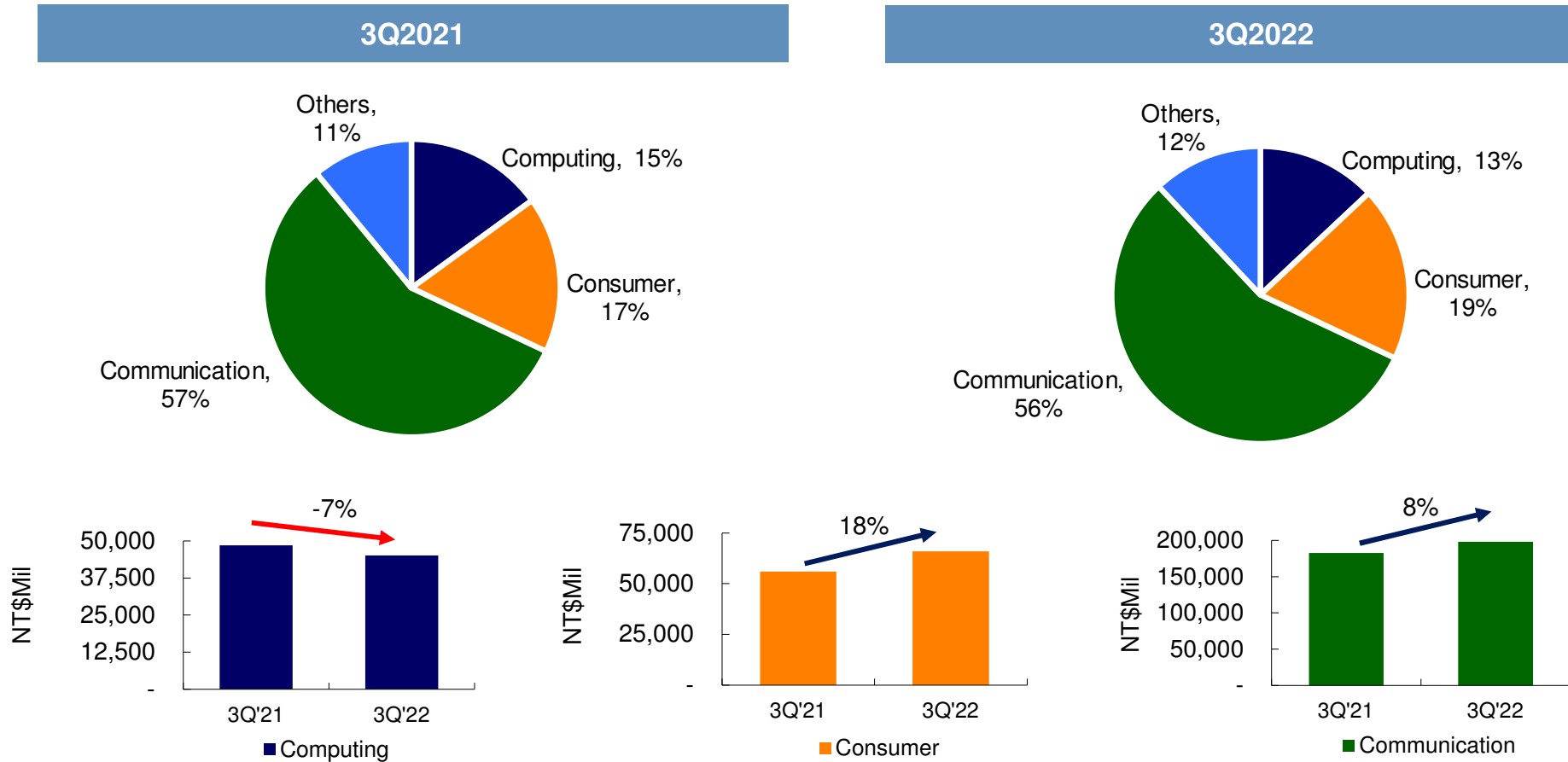
Consolidated Revenue Trend

Unit: NTD Bn



Consolidated revenue totaled NT\$353Bn in 3Q2022, increased by 24% QoQ, mainly attributable to better demand from Computing and Communication Segments.

Revenue Breakdowns by Products (Year-over-Year)

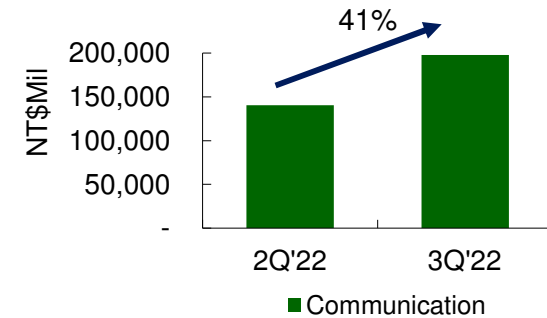
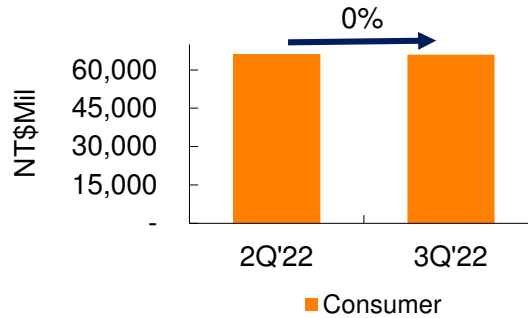
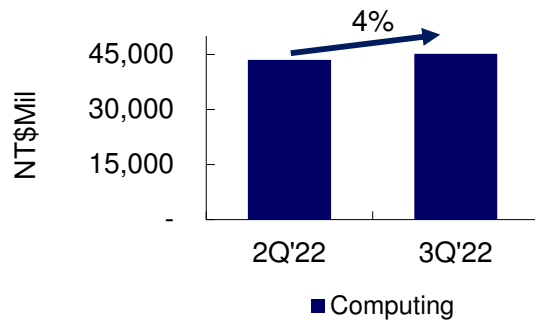
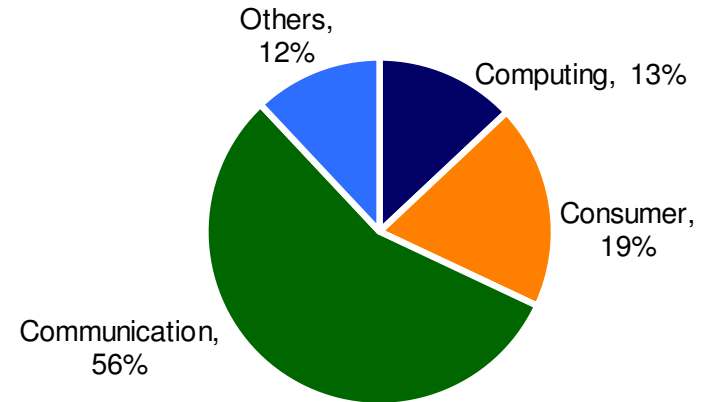
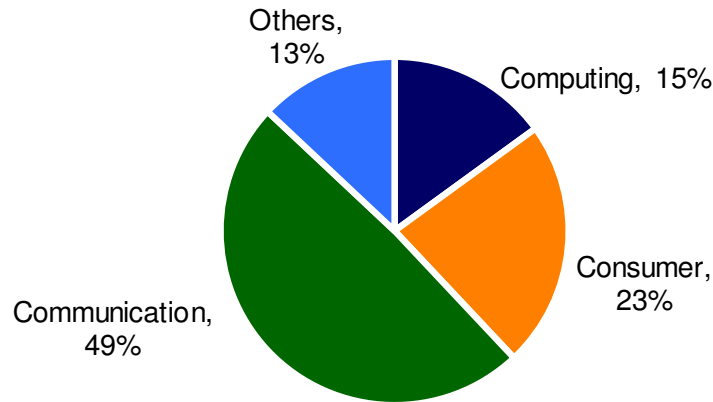


Thanks to better product mix, revenue from Consumer and Communication Segments were up by 18% and 8% YoY respectively. Revenue from Computing Segment declined by 7% YoY due to weaker demand.

Revenue Breakdowns by Products (Quarter-over-Quarter)

2Q2022

3Q2022



Driven by better demand, revenue from Computing and Communication segments were up by 4% and 41% QoQ respectively, while Consumer Segment maintained as flattish.

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